



Johnston Boiler Company  
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# MARKETING & SALES BULLETIN

**Sales Release:** #146

**Date:** December 30, 2014

**Subject:** 2015 Pricing

Dear Sales Representatives:

Johnston Boiler is pleased to announce the release of our new 2015 Pricing Catalog. Enclosed with this letter is a copy of the new pricing which will officially take effect on February 1, 2015. Please begin using this new pricing on all new proposals.

We will accept orders for proposals using the current pricing up to and until February 1, 2015. This will give you 30 days to close any orders on proposals offered prior to this price increase announcement. After February 1, 2015 all orders will be subject to the price increases as per this announcement.

Included with the CD you will find a copy of our automated pricing assistant which we affectionately call the "Sales Assistant". This program has been updated with the new pricing for 2015. You will need to replace the old version of the Sales Assistant with the new version included on this CD.

As always if you have any questions or if you require technical assistance we are here to help.

Best Regards;

Thomas L. Parker  
National Sales Manager  
Johnston Boiler Company